



TRAUMA ACTIVATION FEE CALCULATOR WORKSHEET

Input your hospital's benefit premium	<input type="text"/>	(Common 20-30%)
Percentage of Trauma Patients with uncollectable fees	<input type="text"/>	(Common 25%)
Margin that your facility expects to receive for Trauma services	<input type="text"/>	(Common 10%)
Total Trauma Activations Per Year	<input type="text"/>	(Last year total)
Typical amount of time staff spend on each trauma activation	<input type="text"/>	(Common 2 hours)
% Medicare Patients	<input type="text"/>	Likelihood to pay (%) <input type="text"/> (Common 40%/90%)
% Commercial	<input type="text"/>	Likelihood to pay (%) <input type="text"/> (Common 25%/50%)
% Medicaid	<input type="text"/>	Likelihood to pay (%) <input type="text"/> (Common 10%/10%)
% Self Pay	<input type="text"/>	Likelihood to pay (%) <input type="text"/> (Common 25%/2%)

Reimbursement for Trauma Service Coverage/Day

	Hourly Salary	FTE per Activation	
RN - ED	<input type="text"/>	<input type="text"/>	(Common \$27/3.5)
Lab - all staff	<input type="text"/>	<input type="text"/>	(Common \$21/1.5)
Radiology - all staff	<input type="text"/>	<input type="text"/>	(Common \$24/2.5)
Respiratory Therapy - all staff	<input type="text"/>	<input type="text"/>	(Common \$24/1.0)
House Supervisor	<input type="text"/>	<input type="text"/>	(Common \$42/1.0)
EVS - all staff	<input type="text"/>	<input type="text"/>	(Common \$11/1.0)
OR Management	<input type="text"/>	<input type="text"/>	(Common \$37/1.0)

Trauma Coordinator Time

Salary of Trauma Coordinator/hour	<input type="text"/>	(Common \$31)
Number of Trauma Coordinators (FTE's)	<input type="text"/>	(Common 1)
Hours per Activation	<input type="text"/>	(Common 1.0)



Trauma Registrars		
(Trauma Registrars)		(Common \$18)
Registrars		(Common 2)
Activation		(Common 1.0)
Trauma Medical Director		
Stipend of Trauma Medical Director		(Common \$33,000)
Medical Directors		(Common 1)
Employed Trauma Surgeons		
Employed Trauma Surgeons		(Common \$444,000)
Trauma Surgeons (FTE's)		(Common 4)
Surgeons spend on trauma		(Common 30%)
Trauma Service Coverage/Day		
	Coverage Days	Daily Rate
		(Common 365 days, \$1,000)
		(Common 365 days, \$1,000)
		(Common 365 days, \$400)
		(Common 365 days, \$500)
		(Common 100 days, \$1,000)
Cost		
Per Trauma Team Member		(Common \$12.50)
ded per activation		(Common 9)
Cost		
Cost		(Common \$168)
Per Hr		(Common 2)
Cost		
Cost		(Common \$62)
Per Hr		(Common 2)



Now go to www.TraumaActivationFee.com and find out what your TAF might be

www.TraumaReadyConsulting.com

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The Trauma PI and Revenue Stream Experts

We are Trauma Ready, are you?™